

**COMMERCIAL SERVICES COMMITTEE**  
(Devon and Somerset Fire and Rescue Authority)

12 September 2012

Present:-

Councillors Healey (Chairman), Dyke, Leaves (vice D. Smith), Mills, Woodman and Yeomans (vice Gribble).

Apologies:-

Councillors Gribble, Randall Johnson and D. Smith.

**\*CSC/12.     Minutes**

**RESOLVED** that the Minutes of the meeting of the Committee held on 31 July 2012 be signed as a correct record.

**\*CSC/13.     Declarations of Disclosable Pecuniary Interests**

Members were asked to consider whether they had **disclosable pecuniary interests** in items as set out on the agenda for this meeting and to declare any such interests at this time.

No such interests were declared.

**\*CSC/14.     Business Case - Commercial Consultancy**

The Committee considered a report of the Director of People and Organisational Development (CSC/12/17) setting out a business case, as required by the relevant legislation, for commercial trading by the Authority in the area of business consultancy. The business case addressed, amongst other things:

- the scope and objective of the business;
- investment and resources required;
- the potential risks, significance of the risks and mitigations associated with the venture; and
- expected financial results and relevant outcomes.

**RESOLVED** that the Business Case for Commercial Consultancy, as set out in report CSC/12/17, be approved.

**\*CSC/15.     Business Case - Fleet Services**

The Committee considered a report of the Director of People and Organisational Development (CSC/12/18) setting out a business case, as required by the relevant legislation, for commercial trading by the Authority in the area of fleet services. The business case addressed, amongst other things:

- the scope and objective of the business;
- investment and resources required;
- the potential risks, significance of the risks and mitigations associated with the venture; and

- expected financial results and relevant outcomes.

**RESOLVED** that the Business Case for Fleet Services, as set out in report CSC/12/18, be approved.

**\*CSC/16. Business Case - Firefighter Recruitment/Agency Bank**

The Committee considered a report of the Director of People and Organisational Development (CSC/12/19) setting out a business case, as required by the relevant legislation, for commercial trading by the Authority in the area of firefighter recruitment/development of an agency bank. The business case addressed, amongst other things:

- the scope and objective of the business;
- investment and resources required;
- the potential risks, significance of the risks and mitigations associated with the venture; and
- expected financial results and relevant outcomes.

**RESOLVED** that the Business Case for Firefighter Recruitment/Agency Bank, as set out in report CSC/12/19, be approved.

**\*CSC/17. Business Case - Out of Hours Call Handling**

The Committee considered a report of the Director of People and Organisational Development (CSC/12/20) setting out a business case, as required by the relevant legislation, for commercial trading by the Authority in the area of out-of-hours call handling. The business case addressed, amongst other things:

- the scope and objective of the business;
- investment and resources required;
- the potential risks, significance of the risks and mitigations associated with the venture; and
- expected financial results and relevant outcomes.

**RESOLVED** that the Business Case for Out of Hours Call Handling, as set out in report CSC/12/20, be approved.

**\*CSC/18. Business Case - Product Sales**

The Committee considered a report of the Director of People and Organisational Development (CSC/12/21) setting out a business case, as required by the relevant legislation, for commercial trading by the Authority in product sales. The business case addressed, amongst other things:

- the scope and objective of the business;
- investment and resources required;
- the potential risks, significance of the risks and mitigations associated with the venture; and
- expected financial results and relevant outcomes.

**RESOLVED** that the Business Case for Product Sales, as set out in report CSC/12/21, be approved.

**\*CSC/19. Exclusion of the Press and Public**

**RESOLVED** that, in accordance with Section 100A(4) of the Local Government Act 1972 the press and public be excluded from the meeting for the following item of business on the grounds that it involves the likely disclosure of exempt information as defined in Paragraph 3 of Part 1 of Schedule 12A (as amended) to the Act, namely information relating to the financial and business affairs of the Authority and other companies.

**\*CSC/20. Update On Commercial Matters (Including Current Commercial Leads And Opportunities)**

(An item taken in accordance with Section 100A(4) of the Local Government Act 1972 during which the press and public were excluded from the meeting).

The Committee received for information an oral update from the Commercial Services Development Manager on:

- commercial ventures being progressed in collaboration with Falck; and
- other commercial opportunities being explored or progressed.

**\* DENOTES DELEGATED MATTER WITH POWER TO ACT**

The meeting started at 10.00hours and finished at 11.25hours.